

THE ART OF THE JOB SEARCH

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AGENDA

- It's an Art not a Science....
- Designing your Masterpiece
- Sketch: Self-Assess & Plan
- Shading: Target Your Search
- Add Color: Selection
- Questions, Tips and Mutual Learning



YOUR MASTERPIECE

CHOOSING YOUR MEDIUM

- ✓ If I could write my next job description, what would the first 3 responsibilities be?
- ✓ What truly motivates me?
 - Money
 - Recognition
 - Teamwork
 - People/Culture
 - Family/Friends
 - Type of Work
- ✓ What do I need to consider?
 - Compensation
 - Location/Relocation/Travel
- ✓ Who am I? (MBTI, Strengths, etc...)



YOUR MASTERPIECE

PRIMING YOUR CANVAS

SKETCHING

1. **Job Content**
2. **Organization's Performance**
3. **The Boss**
4. **Compensation**
5. **Conditions**

SHADING

1. *How does this match your top 3?*
2. *How critical is the job to the organization's core business?*
3. *Companies hire people, managers lose them.*
4. *How often your salary will be reviewed, what the variable pay expectation, benefits provided, potential for advancement?*
5. *Values, CSR, environment work-life balance*



BRUSHSTROKES

You have sketched your plan

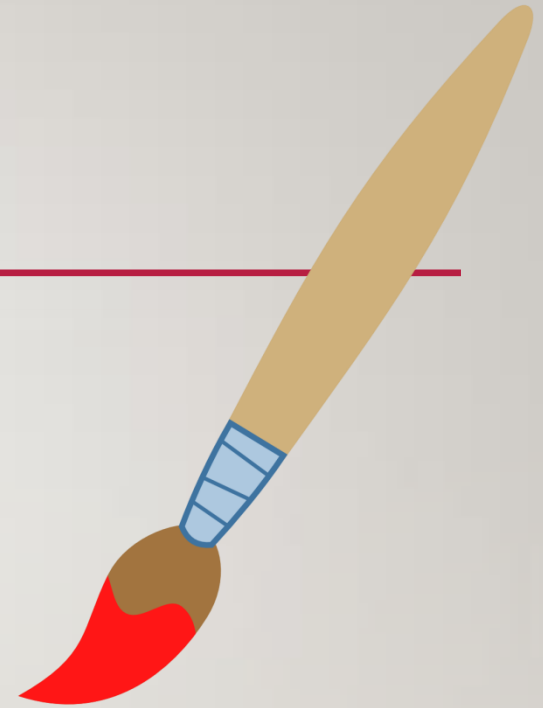
✍ Who ... *Target Companies*

✍ What ... *Roles, Job Titles*

✍ Where ... *Location*

✍ When ... *Your & Their Schedule*

✍ How ... *Networking, Internet, Recruiters*



ADD SOME COLOR

INTERVIEWING

- Be prepared
- Tell me your life story... why you?
- Behavioral interviewing
- Strengths and weaknesses
- ASK Questions
- When to talk about money...
- Asking permission and ABC...



THANK YOU AND QUESTIONS

